MALA TECHNOLOGY ADVISORS

Independent Technology Guidance. Market Intelligence. Better Decisions.

GOVERNMENT CONTRACTORS · INDUSTRY DATA SHEET

Winning the Contract Is One Challenge. Keeping It Compliant Is Another.

CUI handling, self-attestation and vendor risk now matter as much in federal work as price and past performance. MALA helps contractors meet federal requirements without over-engineering commercial operations. Start with a no-fee initial assessment.

CUI Handling + Self-Attestation + SPRS Readiness + Vendor Risk + No-Fee Initial Assessment

THE CHALLENGE

Federal requirements most IT vendors miss.

Federal-specific gaps

Self-attestation, SPRS, CUI and FAR/DFARS vendor risk.

Commercial-only IT

IT partners who have never configured a system for CUI.

High stakes

Failures can threaten eligibility, trigger investigations or hurt past performance.

Hybrid environments

Commercial and federal lines sharing systems and controls.

OUR APPROACH

Meet federal requirements where they apply.

01 **Map CUI**
Review how CUI is handled and where it flows.

02 **Assess Readiness**
Evaluate self-attestation and SPRS posture.

03 **Evaluate Vendors**
Review vendor and subcontractor technology risk.

04 **Draw Boundaries**
Define the line between commercial and federal systems.

05 **Prioritize**
Rank gaps by contract risk.

Segment appropriately, without over-building your commercial operations.

HOW MALA HELPS

A Government Contractor Technology Review.

CUI data flow review

Where CUI lives, moves and is exposed.

SPRS readiness

A self-attestation posture you can defend.

Vendor & sub risk

Technology risk across vendors and subcontractors.

Boundary assessment

Commercial vs. federal-facing systems defined.

Decision support

Technology choices you can defend to a contracting officer.

Prioritized map

Where you meet requirements and where you don't.

Delivered by advisors experienced in both commercial technology strategy and federal contract compliance.

BY THE NUMBERS

Why this matters now.

4
review areas: CUI, SPRS readiness, vendor risk, system boundaries
MALA REVIEW SCOPE

110
NIST SP 800-171 controls behind DoD SPRS scores
DFARS 252.204-7012

30 min
initial conversation to scope your exposure
NO OBLIGATION

$0
for your initial assessment. No obligation to move forward
NO-FEE INITIAL ASSESSMENT

WHO IT'S FOR

Built for the people who own the decision.

CEO / Owner	Protect contract eligibility and past-performance ratings.
CIO / IT	Clear requirements for systems handling CUI.
Contracts & Compliance	Defensible posture for contracting officers.
Hybrid businesses	Commercial and federal lines under one roof.
Growing contractors	Newly awarded work bringing new obligations.

THE MALA MODEL

Unbiased. Vendor-sponsored.

Our services are sponsored through strategic referral agreements with 330+ technology solutions providers, never billed to you. MALA is paid by the vendor only if you move forward with a vendor we recommend.

- **Unbiased recommendations**
  Providers within each category have similar compensation models, so your requirements drive the answer.
- **Paid only if you move forward**
  The selected vendor compensates MALA, and only when you choose a recommended vendor.
- **No obligation**
  You are never required to move forward with any recommended vendor.

COMMON QUESTIONS

What clients ask first.

Q What does the review cover?
CUI handling and data flow, self-attestation and SPRS readiness, vendor and subcontractor risk, and system boundaries.

Q What's at risk?
Contract eligibility, a formal investigation, or past-performance ratings that affect every future bid.

Q Why do generalist IT vendors fall short?
Many have never configured for CUI, built an SPRS-ready posture or defended a decision to a contracting officer.

Q We have commercial and federal lines. Now what?
We segment your environment so federal requirements apply only where they need to.

ENGAGEMENT AT A GLANCE

Scope	CUI, SPRS, vendor risk and system boundaries
Led by	Advisors versed in commercial and federal compliance
Deliverable	Requirements map prioritized by contract risk
Cost to you	No-fee initial assessment. Vendor-sponsored, no obligation

SERVICES Reality Assessment · Cybersecurity · Vendor Selection

NO-FEE INITIAL ASSESSMENT

Request your no-fee Government Contractor Technology Assessment. No obligation.

We review CUI handling, SPRS readiness, vendor risk and system boundaries, prioritized by contract risk.

Vendor-sponsored: MALA is paid by the vendor only if you move forward with a recommended vendor. No obligation to do so.

Let's simplify your next technology decision. Talk to an advisor.

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